

CHRISTIAN BUSINESS CONCEPTS

Applying Godly Principles For True Business Success

TAKING DECISIVE ACTION

Companion Leadership Workbook & Executive Checklist

A Biblical Framework for Courageous Business Leadership

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WELCOME

Decisive leadership is not impulsive leadership.

It is prayerful, principled, courageous action aligned with God's Word.

This workbook is designed to help you:

- Identify delayed decisions
- Build confidence in execution
- Align action with Scripture
- Lead your organization with clarity and conviction

“Choose you this day...” — Joshua 24:15

“A double minded man is unstable in all his ways.” — James 1:8

SECTION 1 — DECISIVENESS SELF-ASSESSMENT

Personal Leadership Evaluation

Rate yourself honestly on each statement using a scale of 1 (rarely) to 5 (consistently).

Statement	Score (1–5)
I address difficult issues promptly	_____
I avoid delaying uncomfortable conversations	_____
I seek God before major decisions	_____
I gather facts before acting	_____
I communicate clearly and directly	_____
I stand firm under criticism	_____
I take ownership of outcomes	_____

Reflection

Where do I most often hesitate?

What fear most influences my delay?

SECTION 2 — THE 7-STEP DECISIVE ACTION MODEL

STEP 1: DEFINE THE REAL ISSUE

Is this a root problem or a symptom?

Core Issue Statement:

STEP 2: SEEK GODLY ALIGNMENT

Scripture Anchors:

- James 1:5
- Proverbs 3:5–6
- Joshua 1:9

Prayer Notes:

STEP 3: GATHER ACCURATE DATA

- ☐ Financial impact reviewed
- ☐ Legal risk assessed
- ☐ Cultural impact evaluated
- ☐ Stakeholders identified
- ☐ Worst-case scenario considered

Key Data:

STEP 4: COUNT THE COST

Short-Term Cost:

Long-Term Cost of Inaction:

Which cost is greater?

STEP 5: DECIDE & DECLARE

Decision Statement:

"We have decided to _____."

Decision Date:

Responsible Leader:

STEP 6: COMMUNICATION STRATEGY

Who needs to know?

- ☐ Executives
- ☐ Leadership Team
- ☐ Employees
- ☐ Clients
- ☐ Vendors
- ☐ Board

Key Message Outline:

- Why this decision is necessary
- What changes
- What remains
- Timeline
- Vision Forward

STEP 7: EXECUTE & REVIEW

- ☐ Implementation timeline created
- ☐ Accountability leader assigned
- ☐ Metrics established
- ☐ Review date scheduled

Implementation Plan:

SECTION 3 — CONSEQUENCES OF INDECISION

Biblical Examples

- King Saul (1 Samuel 15) — Lost the Kingdom
- Eli (1 Samuel 2) — Corrupt priesthood, national defeat
- Rich Young Ruler (Mark 10) — Missed eternal calling
- Pilate (Matthew 27) — Moral compromise

Reflection: Where am I tolerating what I should be confronting?

Business Examples

- Kodak — Delayed digital shift → Bankruptcy
- Blockbuster — Rejected Netflix → Collapse
- Nokia — Slow smartphone pivot → Market loss

What risk am I avoiding that may cost me more later?

SECTION 4 — WHEN DECISION CHANGED HISTORY

Biblical Turning Points

- Esther — Saved a nation
- Moses — Confronted Pharaoh
- David — Faced Goliath
- Abraham — Left Ur

Business Turning Points

- Netflix — Shift to streaming
- Intel — Pivot to microprocessors
- Starbucks — Nationwide retraining reset

What decisive action could shift my organization's future?

SECTION 5 — BUILDING CONFIDENCE

Confidence grows from:

- Preparation
- Prayer
- Past obedience
- Clear values

Exercise: Past Wins Inventory

Pattern Observed:

SECTION 6 — RESISTANCE MANAGEMENT

When Others Disagree

- ☐ Listen without defensiveness
- ☐ Clarify misunderstanding
- ☐ Re-anchor vision
- ☐ Reinforce authority

“Can two walk together, except they be agreed?” — Amos 3:3

Who may resist this decision, and why?

SECTION 7 — DECISIVE LEADER WEEKLY CHECKLIST

DAILY

- ☐ Pray for wisdom
- ☐ Address one avoided issue
- ☐ Clarify one priority

WEEKLY

- ☐ Review financial indicators
- ☐ Identify risks
- ☐ Resolve one delayed decision

MONTHLY

- ☐ Evaluate leadership alignment
- ☐ Assess cultural health
- ☐ Remove one inefficiency

THE DECISIVE LEADER COMMITMENT

I will not allow fear to govern my leadership.

I will seek God first.

I will gather facts.

I will count the cost.

I will decide when it is time to decide.

I will communicate clearly.

I will stand firm in integrity.

I will not be double-minded.

I will lead with courage and faith.

Signature: _____

Date: _____

