

CHRISTIAN BUSINESS CONCEPTS PODCAST

The 10 Qualities for True Godly Success

A Self-Assessment for Christian Business Leaders

A Self-Assessment Companion to

Episode #203 — Built to Last: The Qualities That Create True Success

Prepared for the listeners of Christian Business Concepts Podcast
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“This book of the law shall not depart out of thy mouth...for then thou shalt make thy way prosperous, and then thou shalt have good success.”

— **Joshua 1:8**

Welcome

When people hear the word success, they often think about money, status, influence, titles, business growth, recognition, or achievement. Those things may be part of success, but they are not the deepest definition of success.

For the Christian and the Christian leader, real success is not simply about how much you gain. Real success is about becoming the person God has called you to be, doing what God has called you to do, and honoring Him with what He has entrusted to you.

“This book of the law shall not depart out of thy mouth; but thou shalt meditate therein day and night...for then thou shalt make thy way prosperous, and then thou shalt have good success.”

— Joshua 1:8

Not all success is good success. You can win in business and lose your family. You can grow your company and shrink your soul. This assessment is not about shallow success — it's about real, godly success: the kind that honors God, blesses people, strengthens your family, serves your customers, develops your team, and leaves a legacy.

This assessment is built directly from Episode #203 of the Christian Business Concepts Podcast, “Built to Last: The Qualities That Create True Success.” It walks through the ten qualities Harold teaches in that episode — not as ten separate traits, but as ten beams in a building, connected and supporting one another, like instruments in an orchestra.

How to Use This Assessment

- Read each quality's definition and the Scripture behind it.
- Answer the reflection questions honestly — this is between you and God, not a performance review.
- Rate yourself from 1 to 10 on how true that quality currently is of you. Do not rate yourself based on what you wish were true. Rate yourself honestly.
- Record your score in the Scorecard at the end, then follow the three-step action plan that closes this assessment.

Luke 16:10 reminds us: “He that is faithful in that which is least is faithful also in much.” Success begins not with much, but with faithfulness in the little things. Let this assessment show you — honestly — where you are standing today.

The 10 Qualities Self-Assessment

For each quality below, read the definition and Scripture, answer the reflection questions honestly, and circle your self-rating from 1 (not true of me at all) to 10 (consistently true of me).

QUALITY 1

Faith

Faith is not wishful thinking, and it is not ignoring facts. Faith is trusting God enough to obey Him even when you do not yet see the full outcome — in your pricing, hiring, marketing, leadership, finances, and conflict-resolution ways.

“But without faith it is impossible to please him...”

— **Hebrews 11:6**

Reflect honestly:

- When I don't have all the answers, do I still take the next obedient step God is asking of me, or do I wait until I feel certain?
- Do my everyday business decisions reflect trust in God, or are they driven mainly by fear of what might go wrong?
- Can I point to a recent decision where I chose obedience to God over simply playing it safe?

My self-rating for Faith: (circle one)

1	2	3	4	5	6	7	8	9	10
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1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Start each day in Scripture — renewed thinking produces renewed faith.

Notes: _____

QUALITY 2

Vision and Strategic Thinking

Vision is the ability to see beyond the present moment and move toward a God-given future. Strategic thinking connects that vision to practical direction — knowing what you're building, what problem you're solving, and who you are called to serve.

“Write the vision, and make it plain upon tables, that he may run that readeth it.”

— **Habakkuk 2:2**

Reflect honestly:

- Could the people I lead explain my vision in their own words, or does it only live in my head?
- Do I know clearly what I'm building, what I'm solving, and who I'm called to serve?
- When my direction needs to change, do I communicate it clearly, or does my team become confused and scattered?

My self-rating for Vision and Strategic Thinking: (circle one)

1	2	3	4	5	6	7	8	9	10
---	---	---	---	---	---	---	---	---	----

1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Schedule dedicated planning time this week.

Notes: _____

QUALITY 3

Integrity and Trustworthiness

Integrity means wholeness — being the same person in public and private, with values that don't change when the pressure rises. Trustworthiness is what people learn they can expect from you after watching your integrity over time.

“He that walketh uprightly walketh surely: but he that perverteth his ways shall be known.”

— Proverbs 10:9

Reflect honestly:

- Do my words, actions, values, and decisions consistently line up, even when no one is watching?
- Have I decided in advance what I will and will not do in business, so I'm not negotiating my values in the moment of temptation?
- When I am wrong, do I confess quickly, or do I protect my image first?

My self-rating for Integrity and Trustworthiness: (circle one)

1	2	3	4	5	6	7	8	9	10
---	---	---	---	---	---	---	---	---	----

1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Correct one area of compromise you already know about.

Notes: _____

QUALITY 4

Discipline and Execution

Discipline is doing what needs to be done whether you feel like it or not. Execution is the ability to get the right things done — turning intention into action and plans into results.

“But I keep under my body, and bring it into subjection...”

— 1 Corinthians 9:27

Reflect honestly:

- Do I consistently follow through on what I commit to, or do my intentions outrun my actions?
- Have I built habits that turn my goals into daily, repeatable actions?
- When motivation fades, does my discipline still carry me forward?

My self-rating for Discipline and Execution: (circle one)

1	2	3	4	5	6	7	8	9	10
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1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Create one daily habit that moves your most important goal forward.

Notes: _____

QUALITY 5

Diligence and Work Ethic

Diligence is steady, careful, persistent effort — the kind that causes a person to stand out rather than blend in, and that compounds over years rather than producing results overnight.

“Seest thou a man diligent in his business? he shall stand before kings; he shall not stand before mean men.”

— Proverbs 22:29

Reflect honestly:

- Do I bring excellence to the assignment in front of me, even the small or unseen tasks?
- Am I willing to do the unglamorous, repeated work that produces results over years, not just weeks?
- Do I finish what I start, or do unfinished projects pile up around me?

My self-rating for Diligence and Work Ethic: (circle one)

1	2	3	4	5	6	7	8	9	10
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1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Finish one project or task you've been avoiding.

Notes: _____

QUALITY 6

Wisdom and Decisiveness

Wisdom is more than knowledge — it is knowing how to best apply what you know. Decisiveness is the ability to act once wisdom has been sought, rather than staying reckless or trapped in endless hesitation.

“Give therefore thy servant an understanding heart to judge thy people, that I may discern between good and bad...”

— 1 Kings 3:9

Reflect honestly:

- When I face a decision, do I gather the right information, seek wise counsel, and pray before I move — or do I rush ahead or freeze?
- When criticized or when something goes wrong, do I ask “What can I learn?” or do I become defensive?
- Am I known for making timely decisions, or do unresolved decisions quietly cost me opportunities?

My self-rating for Wisdom and Decisiveness: (circle one)

1	2	3	4	5	6	7	8	9	10
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1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Seek wise counsel, and set a deadline for a decision you've been avoiding.

Notes: _____

QUALITY 7

Courage and Adaptability

Courage is not the absence of fear — it is obedience in spite of fear. Adaptability is the willingness to adjust your methods when circumstances change, while staying faithful to a mission that doesn't change.

“Have not I commanded thee? Be strong and of a good courage; be not afraid, neither be thou dismayed: for the LORD thy God is with thee whithersoever thou goest.”

— Joshua 1:9

Reflect honestly:

- Is there a conversation, decision, or next step I know I need to take but have been avoiding out of fear?
- When markets, technology, or circumstances change, do I stay teachable and adjust, or resist change out of comfort?
- Am I stubborn about methods while claiming to be faithful to the mission, when it's really the method that needs to change?

My self-rating for Courage and Adaptability: (circle one)

1	2	3	4	5	6	7	8	9	10
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1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Take the one step you've been avoiding.

Notes: _____

QUALITY 8

Humility, Curiosity, and Continual Learning

Humility is not weakness — it is accurate self-awareness under God. It keeps a leader teachable, able to say “I can learn” and “I can be corrected” instead of believing their own press.

“God resisteth the proud, but giveth grace unto the humble.”

— James 4:6

Reflect honestly:

- Do I regularly ask for feedback, or do I surround myself mainly with people who already agree with me?
- When I succeed, do I remember the ability to build and produce comes from God, or do I start thinking “I built this”?
- Do I listen to people regardless of their title, or only to those I consider my equals?

My self-rating for Humility, Curiosity, and Continual Learning: (circle one)

1	2	3	4	5	6	7	8	9	10
---	---	---	---	---	---	---	---	---	----

1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Ask someone you trust for honest feedback this week.

Notes: _____

QUALITY 9

Resilience and Perseverance

Resilience is the ability to recover. Perseverance is the ability to keep going — staying faithful in the next step, not the next hundred steps, when success is not a straight line.

“For a just man falleth seven times, and riseth up again...”

— Proverbs 24:16

Reflect honestly:

- When I face a setback — a lost client, a mistake, a slow season — do I get back up, or does it become a stop sign?
- Is my sense of identity and worth anchored in Christ, or does it rise and fall with my business results?
- Can I honestly say I've kept going in a hard season recently because I trusted God's faithfulness, not just my own grit?

My self-rating for Resilience and Perseverance: (circle one)

1	2	3	4	5	6	7	8	9	10
---	---	---	---	---	---	---	---	---	----

1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: Get back up and take the next faithful step, however small.

Notes: _____

QUALITY 10

Love, Service, Communication, and People Development

Real success is not using people to build your dream — it is using your gifts to serve people according to God's purpose, following the model of Jesus, who defined greatness by how many people you serve, not how many serve you.

“But so shall it not be among you: but whosoever will be great among you, shall be your minister... For even the Son of man came not to be ministered unto, but to minister.”

— Mark 10:43–45

Reflect honestly:

- Do I lead by relationship — coaching, communicating, and developing people — or mostly by title and command?
- Would my employees, customers, and vendors describe me as someone who serves them well, or someone who mainly uses them?
- Have I intentionally blessed someone through my business recently, expecting nothing in return?

My self-rating for Love, Service, Communication, and People Development: (circle one)

1	2	3	4	5	6	7	8	9	10
---	---	---	---	---	---	---	---	---	----

1 = Not true of me at all 5 = Sometimes true 10 = Consistently true of me

Growth step from this episode: *Intentionally bless someone through your business this week.*

Notes: _____

Your Scorecard

Transfer each of your ten self-ratings below, then add them together for your total score (out of 100).

Quality	Score (1–10)
Faith	
Vision and Strategic Thinking	
Integrity and Trustworthiness	
Discipline and Execution	
Diligence and Work Ethic	
Wisdom and Decisiveness	
Courage and Adaptability	
Humility, Curiosity, and Continual Learning	
Resilience and Perseverance	
Love, Service, Communication, and People Development	
TOTAL SCORE	/ 100

What Your Score Means

85 – 100 — Built to Last

These qualities are deeply rooted in your life and leadership. Your foundation is strong across most areas. The storms of business — pressure, criticism, setbacks — are unlikely to move you. Keep growing; success tests character, and the work of staying humble and faithful never ends.

65 – 84 — Strong Framework, Uneven Beams

You have real strength here, but it is likely concentrated in some qualities while others are underdeveloped. Remember: these qualities connect like beams in a building. A weak beam limits what the whole structure can carry. Identify your lowest-scoring qualities — they are likely the ones quietly limiting your growth.

45 – 64 — Standing, But Vulnerable

Some foundational qualities are present, but there are real gaps that will show up under pressure. This is not a condemnation — it's a diagnosis. Many strong leaders have stood right here. The next step is not to fix everything at once, but to choose one quality and begin, faithfully, today.

Below 45 — Foundational Rebuilding Needed

Several of these core qualities need intentional, sustained attention. This is the most important moment to remember: success is not accidental — it is formed, it is built, it is cultivated. It grows from the inside out, one small obedience at a time. Start with Step 1 below, and don't be discouraged. God often starts with the root before He allows visible growth.

Your Action Plan This Week

Real success is built by obeying the right things, one step at a time. Rather than trying to fix everything at once, take these three practical steps this week — the same steps given in Episode #203.

1. Rate Yourself

You've just done this. Look back over your Scorecard with fresh eyes. Don't rate yourself based on what you wish were true — rate yourself honestly.

2. Choose One Quality to Strengthen

Do not try to work on all ten at once. Choose one. Ask in prayer: “Lord, which quality do You want to strengthen in me right now?” It may be courage. It may be discipline. It may be humility, wisdom, or adaptability. Write your answer below.

The quality I am choosing to strengthen is: _____

3. Connect the Quality to a Habit

Pick one concrete, repeatable action tied to that quality and take it this week — for example: start your day in Scripture (faith), schedule planning time (vision), correct one area of compromise (integrity), create one daily habit (discipline), finish what you started (diligence), seek counsel (wisdom), take the step you've been avoiding (courage), ask for feedback (humility), get back up (resilience), or intentionally bless someone through your business (love and service).

My one practical step this week is: _____

Closing Encouragement

Real success is not accidental. It is formed. It is built. It is cultivated. It grows from the inside out.

The world often focuses on the fruit. God often starts with the root.

The world asks, "How big is it?" God asks, "How healthy is it?" The world asks, "How much did you gain?" God asks, "Were you faithful?"

"But seek ye first the kingdom of God, and his righteousness; and all these things shall be added unto you."

— **Matthew 6:33**

So pursue success. Build the business. Lead with excellence. Grow your influence. Serve your customers. Develop your team. Create value. Make wise decisions. Adapt to change. Communicate well. Stay teachable. But do it God's way — because real success is not just reaching the destination. Real success is becoming faithful on the journey.

A Prayer

Lord, thank You for the opportunity to lead, build, work, serve, and steward what You have placed in our hands. Teach us what real success is. Deliver us from shallow success, selfish ambition, pride, fear, compromise, and distraction. Build in us the qualities that honor You. Help us seek first Your Kingdom and Your righteousness. In Jesus' name, amen.

Thank you for taking this assessment. If this episode and resource have helped you, share it with a friend, a business owner, a manager, a pastor, a salesperson, or a leader who may need encouragement in this area.

Until next time, keep growing, keep leading, and keep seeking first the Kingdom of God in your business and in your life.

Jesus is Lord, and He wants you blessed!